

Planisware selected as the #1 organizational software used by Contract Service Providers

in a blind survey of over 300 Contract Pharma readers.



BIGGEST ORGANIZATIONAL CHALLENGE

92% selected Resource Management, Margin and finance controls, and an Increase win rate

IMPROVE MARGIN PROTECTION

68%

say assess how service changes should be billed when processing changes in scope

TOP CHALLENGES VOICED FROM SALES TEAMS:

1. Support from operations
2. Decrease time to respond to RFPs
3. More efficiently populate bid grids

TOOL USED TO SUPPORT SALES

40% choose Planisware

IMPROVE DIGITAL TOOLS

40% will make an immediate change in less than 1 year

RESOURCE MANAGEMENT CHALLENGE

54% say lack of clarity on staff availabilities

CORPORATE OBJECTIVE

Improve productivity from billable resources

88%
YES

BREAKING DOWN SILOS

To increase organizational productivity between teams

34%
SOMEWHAT

57%
YES

Find out how Planisware can provide real time insight to your margins, projects, and resources:

Transparency

A single global platform that unites the entire organization

Certainty

Explore options, assess their impact, and make the best decisions to deliver

Business Expertise

Industry knowledge and processes that fit your organization