Planisware selected as the **#1** organizational software used by Contract Service Providers

in a blind survey of over 300 Contract Pharma readers.

BIGGEST ORGANIZATIONAL CHALLENGE

selected Resource Management, Margin and finance controls, and an Increase win rate

IMPROVE MARGIN PROTECTION

68%

say assess how service changes should be billed when processing changes in scope

TOP CHALLENGES VOICED FROM SALES TEAMS:

- **1.** Support from operations
- 2. Decrease time to respond to RFPs
- **3.** More efficiently populate bid grids

TOOL USED TO SUPPORT SALES

+0% choose Planisware

IMPROVE DIGITAL TOOLS



RESOURCE MANAGEMENT CHALLENGE

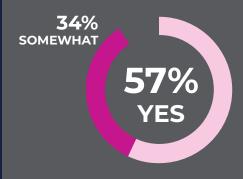
54%

CORPORATE OBJECTIVE Improve productivity from billable resources



BREAKING DOWN SILOS

To increase organizational productivity between teams



Find out how Planisware can provide real time insight to your margins, projects, and resources:

say lack of

clarity on staff

availabilities

Transparency

A single global platform that unites the entire organization

Certainty

Explore options, assess their impact, and make the best decisions to deliver

Business Expertise

Industry knowledge and processes that fit your organization

